

HON Awarded Premier Inc. Contract

Premier Inc. recently awarded The HON Company the Furniture and Systems, Casegoods, Seating and Accessories contract. This is a 3 year award that expires December 31, 2014. HON was 1 of only 10 suppliers that were awarded this contract.

We teamed with our sister companies Allsteel, Paoli, and Gunlocke to provide an exceptional product assortment.

Premier Purchasing Partners is the nation's largest healthcare alliance with over 2,500 hospitals and over 76,000 healthcare sites, plus alternative markets that include colleges and universities, K-12 schools, hospitality, and recreation.

Highlights:

- Effective date of the contract: January, 2012.
- Three year contract.
- Brands included: HON, Allsteel, Gunlocke and Paoli.
- The contract is centrally administered from Muscatine, IA. Dana Merial, the Strategic Program Manager, is the primary point of contact.
- A new Premier link will be implemented on HON Ready, Allsteel Synergy, Gunlocke Advantage, and Paoli Connect to include member listings, discount schedules, requirements for ordering, contract terms, and a PowerPoint overview on Premier. Please stay tuned for launch details.
- Premier's web site: premierinc.com.

If you know of customers that are on the Premier contract and need immediate information, please contact Dana Merial at 585.991.8693 or email at mericald@hnicorp.com.